

# Introduction



## **FARM Program Goal**

Assure consumers & customers that dairy farmers care for their animals, workforce and land in a humane and ethical manner.

## **FARM Program Mission**

To aid dairy farmers and cooperatives/processors in assuring consumers and customers that dairy farmers manage their animals, workforce and land in a responsible manner through science-driven methods and a commitment to continuous improvement.







## **FARM ES Overview**

Quantifies a dairy farm's GHG + energy use footprints and asks about the use of nutrient management plans to enable supply chain transparency and support continuous improvement

#### **Features**

- Strong science w/ periodic updates
- Trained, 2<sup>nd</sup> party evaluators
- Resources for continuous improvement
- Enables supply chain reporting and collaboration

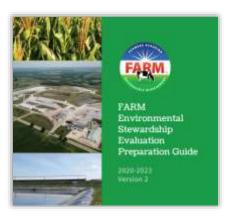
# Methods



### **Evaluation Process**

### Pre-Visit

- Evaluator schedules farm visit
- Provides 'getting ready' guide



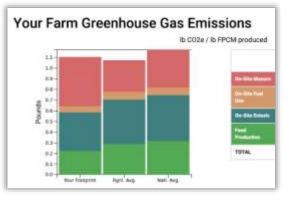
### **Evaluation**

Web or app-based entry



### Results

- GHG and energy use intensity; use of NMPs
- Track changes over time





## Model

 Model output is lifecycle-based – from cradle to farmgate

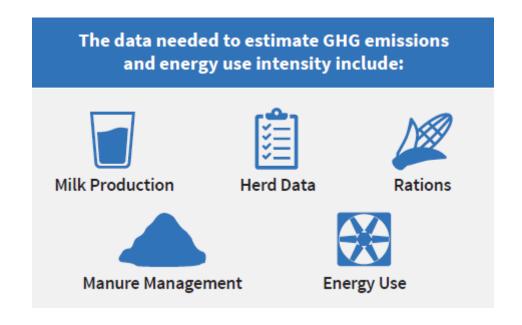
Based on peer-reviewed, published research

 Model explains 98% of the variability in total GHG footprint across farms





## **Data Inputs**

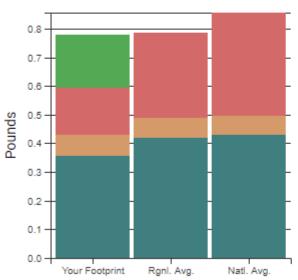




## **Data Outputs**

### Your Farm Greenhouse Gas Emissions

Ib CO2e / Ib FPCM produced



	Your Footprint	Rgnl. Avg.	Rgnl. Diff.	Natl. Avg.	Natl. Diff.
Feed Production*	0.185				
On-Site Manure	0.165	0.296	0.131	0.358	0.193
On-Site Energy Use	0.072	0.072	0.000	0.067	-0.005
On-Site Enteric	0.357	0.418	0.061	0.431	0.074
Total (w/o Feed Production)	0.594	0.786	0.193	0.856	0.262
Total	0.778				



## Resources

- Evaluation Prep Guide Resource for farmers to learn about ES and prep for an evaluation
- User Guide The best resource for interpreting the data inputs
- Data Gathering Sheet Facilitate process of collecting information
- Reference Manual focuses on opportunities that help both the environment and the farm's bottom line (e.g. energy efficiency)



# Results



## **Farm Benefits**

- Improve international management systems
- Identify opportunities to improve efficiency / productivity.
- Simplified tool, while still providing robust results
- Show farm's commitment to natural resources





## **Farm Benefits**

• Reference Manual offers considerations for improvement

Emissions Type	Relevant Reference Manual Chapter(s)	Chapter Page	Example Topic Areas Covered
All	Chapter 2: Moving Forward	Page 8	Selecting a specialist/vendor Financing options
On-Site Enteric	Chapter 3: Feed Chapter 4: Productivity	Page 16 Page 38	Ration formulation Feeding Herd health
On-Site Manure	Chapter 3: Feed Chapter 5: Manure	Page 16 Page 58	Manure storage and treatment options Ration formulation
On-Site Energy Use	Chapter 6: Energy	Page 72	Energy efficiency options for milking, ventilation and lighting



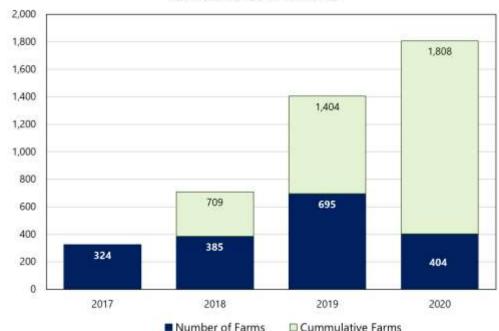
## **Participation**

 1,900+ FARM ES evaluations completed

 1,808 facilities enrolled in FARM ES

Preliminary data through Q4 2020. Number of farms is an approximation based on # of facilities; grouped by year of first evaluation

#### Farms enrolled in FARM ES





### **Customer Interests**

Companies are setting 'science-based' targets to reduce GHG emissions in their supply chain, including *on-farm* GHG reductions.



















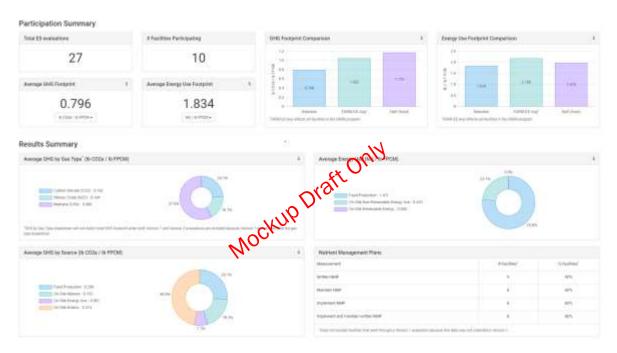








## **Aggregate Reporting**





# **Thank You**

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