

Managing DHI Employees in a large-herd environment









Herds by Size

• 9	12 – 200
• 17	201 – 299
• 15	300 – 499
• 22	500 – 699
• 18	700 – 899
• 14	900 – 1199
• 17	1200 – 1499
• 20	1500 – 4000





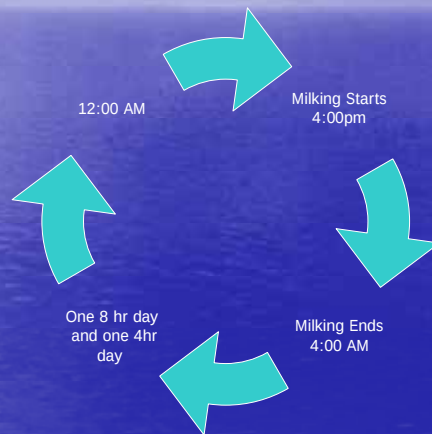
Work Day

- A twenty four hour clock you set.





San Joaquin DHIA Day Starts





F/T Tester	No. Herds	Cows Tested	Herds Assis.	Total Herds
John Silva	18	22500	4	22
Joe Borba	25	21500	3	28
Dennis Smith	17	11500	2	19
Jaime Dias	17	11000	4	21
N Silva	6	9000	0	6
Ruben Zamora	21	9000	3	24
Elias Padilla	18	9000	3	21
Retired Testers				
M Silva	3	3000	4	7
Joe Silva	5	6000	3	8
Ray Silva	3	4500	1	4
10	132	107000	27	







Commission Pay Rate:

Am/pm testing	.33 Cents P/C	\$13.00 Stop/charge
2 milk weights	.45 Cents P/C	\$13.00 Stop/charge
3x am/pm	.45 Cents P/C	\$13.00 Stop/charge
3x All milkings	.60 Cents P/C	\$15.00 Stop/Charge













How Does it Work?

Type of Parlor	Cows milked	Testers needed	Milking time	Travel Time
Double 34	3900	4	10 hrs	4 hrs.
Double 32	3500	4	11	.5 hrs.
2 Double 24 2x	3745	4	20	.5 hrs.
Double 30	2750	3	10	.5 hrs.
3 barns CBO	2350	3	10	.5 hrs.
Double 30	2333	2	10	.5 hrs.
26 CWT	2193	3	11	.5 hrs.
Double 24	1913	2	8	.5 hrs.
54 Cow RB 3xa/p	1870	3	16	.5 hrs.
Double 25	1750	2	10	.5 hrs.
Double 16 2x	1640	2	20	.5 hrs.
Double 20 Base.	1600	2	10	.5 hrs.
Double 40 Base.	1500	2	8	.5 hrs.
40 Cow Carousel	1200	2	18	.5 hrs.
2Barns 19 Each	1510	2	16	1.0 hrs.
Double 10 2x	1045	2	18	1.0 hrs.







You Can Do The Math.

- Yes we have Test Supervisors making 60, 70, and 80 Thousand dollar per year.

Thank you!