Management Report

International Committee for Animal Recording (ICAR) Budget 2025



Prepared on

December 2nd, 2024

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Introduction

This 2025 budget presents the figures for both income and expenses from membership fees and services and for the comparison with 2024 forecast we used the information available on 30^{th} November 2024.

| Profit and loss in € | Budget 2025 |
|--|----------------|
| INCOME | |
| Membership fees | 390.000 |
| Business / certification services | 860.000 |
| LOC | 25.000 |
| TOTAL INCOME | 1.275.000 |
| | |
| EXPENSES | |
| Special projects | 60.500 |
| Contracted testing and certification services | 532.000 |
| Wages, taxes, social security and TFR to be paid | 550.000 |
| Office costs | 30.000 |
| Travel | 35.000 |
| Administration (account, legal, audit, IT) | 50.000 |
| FAO Workshops - Thailand | 0 |
| Digi4Live contribution to expenses (staff travel, office cost) | 0 |
| TOTAL EXPENSES | 1.257.500 |
| | |
| TOTAL OPERATING RESULTS PRIOR BANK CHARGES/PROFIT AND EXTRAORDINARY | 17.500 |
| | |
| Write-off fees | 0 |
| Extraordinary expenses (Marie, Kalika, Jonah) | 0.000 |
| Bank charges/profit | 2.000 |
| TOTAL RESULT | 15.500 |

Membership fees 1.

Total amount to be invoiced to members for annual fees 2025 considering the increase agreed by the General Assembly in 2023.

Business/Certification Services 2.

Income from the business activities in ICAR, certification of devices and members' audits.

| | | | | | | | | Acc. DNA | | |
|---------------------|--------|--------|---------|--------|---------|--------|-----------|----------|-----------|---------|
| Budget 2025 | | | | | | Semen | | Data | Milk | |
| | Labels | CoQ | ID | RSD | Milk PT | PT | InterBeef | Centres | Analysers | Total |
| Income | 40.000 | 25.000 | 500.000 | 35.000 | 100.000 | 13.000 | 120.000 | 15.000 | 25.000 | 860.000 |
| Direct cost | 10.000 | 10.000 | 300.000 | 24.000 | 60.000 | 3.000 | 120.000 | 0 | 8.000 | 532.000 |
| Actual Gross Margin | 30.000 | 15.000 | 200.000 | 11.000 | 40.000 | 10.000 | 0 | 15.000 | 17.000 | 328.000 |
| % Gross Margin | 75% | 60% | 40% | 31% | 40% | 77% | 0% | 100% | 68% | 38% |

3. LOC Other operating income

Income from the contribution from LOC2025 for the organization of the annual conference (€12.000 EUR plus 50 EUR/per participant).

EXPENSES

4. Special projects

| BWYPEX | 15.000 |
|-------------------------------------|--------|
| MRSD software | 7.500 |
| Wiki | 5.000 |
| Web application on line / platforms | 18.000 |
| Methane Hub | 15.000 |
| TOTAL | 60.500 |

5. Contracted Testing and Certification Services

The direct costs associated with test and certification laboratories contracted by ICAR.

6. Employees and contracted Services

Salaries and social charges / costs related to direct employees of ICAR (3 staff members in Italy) and cost of engaging external consultant personnel and services to support ICAR in its operations.

| Staff/ | Consultants | | | | | | |
|--------|---|---------|------------|--|--|--|--|
| | Martin BURKE | 60.000 | | | | | |
| | Steven SIEVERT | 26.000 | | | | | |
| | Elena COUTO | 21.500 | | | | | |
| | Ken EVERS | 16.800 | | | | | |
| | New GD | 145.000 | | | | | |
| | Silvia ORLANDINI | 82.000 | (32 hours) | | | | |
| | Cesare MOSCONI | 84.000 | | | | | |
| | Andie DIMITRIADOU | 68.900 | | | | | |
| | TOTAL | 504.200 | | | | | |
| | | | | | | | |
| | Note: To consider some additional cost for accounts keeping/secretariat | | | | | | |

7. Office

Total cost to run the office including renting.

8. Travel

Total cost for travel, accommodation and meals of the office, Board, and General Assembly.

9. Administrative services

Cost for outsourcing services (accounting, legal, IT, bank expenses, etc.).

2. Actual Nov.-2024 Forecast 2024 - Budget 2024 - Budget 2025

International Committee for Animal Recording

| Profit and loss in € | YTD 2024 | Forecast | Budget | Forecast vs | Budget |
|---|-----------|-----------|-----------|-------------|-----------|
| | Nov. 2024 | 2024 | 2024 | Budget 2024 | 2025 |
| INCOME | | | | | |
| Membership fees | 338,144 | 370,920 | 369,348 | 1,572 | 390,000 |
| Business / certification services | 846,364 | 900,000 | 797,000 | 103,000 | 860,000 |
| LOC | 10,000 | 10,000 | 10,000 | 0 | 25,000 |
| FAO Workshops - Thailand | 12,500 | 26,000 | 0 | 26,000 | (|
| Ctb. Digi4Live | 9,853 | 12,000 | 0 | 12,000 | (|
| TOTAL INCOME | 1,216,861 | | 1,176,348 | 142,572 | 1,275,000 |
| | | | | | |
| EXPENSES | | | | | |
| Special projects | 12,819 | 12,820 | 30,000 | -17,180 | 60,500 |
| Contracted testing and certification services | 553,206 | 555,000 | 414,994 | 140,006 | 532,000 |
| Wages, taxes, social security and TFR to be paid | 595,123 | 700,000 | 566,854 | 133,146 | 550,000 |
| Office costs | 27,288 | 28,000 | 38,000 | -10,000 | 30,000 |
| Travel | 27,792 | 30,000 | 58,500 | -28,500 | 35,000 |
| Administration (account, legal, audit, IT) | 109,229 | 120,000 | 56,348 | 63,652 | 50,000 |
| FAO Workshops - Thailand | 2,005 | 3,000 | 0 | 3,000 | (|
| Digi4Live contribution to expenses (staff travel, office cost) | 3,587 | 3,600 | 0 | 3,600 | C |
| TOTAL EXPENSES | 1,331,049 | 1,452,420 | 1,164,696 | 287,724 | 1,257,500 |
| | | | | | |
| TOTAL OPERATING RESULTS PRIOR BANK CHARGES/PROFIT AND EXTRAORDINARY | -114,189 | -133,500 | 11,652 | -145,152 | 17,500 |
| Write-off fees | 3,600 | 3,600 | 8,000 | -4,400 | (|
| Extraordinary expenses (Marie, Kalika, Jonah) | 7,782 | 40,000 | 0 | 40,000 | (|
| Adjustment EU Smarter 2022-2023 | 25,704 | 25,704 | 0 | 25,704 | |
| Bank charges/profit | 1,534 | 1,600 | 0 | 1,600 | 2,000 |
| TOTAL RESULT | -152,808 | -204,404 | 3,652 | -208,056 | 15,500 |