

MANAGEMENT REPORT

International Committee for Animal Recording (ICAR)

Arthur van Schendelstraat 650 3511 MJ Utrecht The Netherlands

For the period 1st January – 31st December 2021



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Introduction

This Management Report presents the 2021 financial situation for ICAR Netherlands. 2021 was the first year that all activities of ICAR were registered wholly on ICAR Netherlands.



Profit and Loss

Table 2021 P&L versus 2021 budget and ICAR NL only 2020

| | 2027 Studget and TOAIT NE Only 2020 | | | | | |
|---|-------------------------------------|------------------|-------------------------|-----------------------|-----------------------|--|
| | Budget 2021 | Year end 2021 | Difference vs budget | Actuals 31-12-2020 | Difference vs 2020 | |
| REVENUES | | | | | | |
| M ember fees | 330.000 | 327.475 | -2.525 | 335.935 | -8.460 | |
| Business/certification services | 649.180 | 863.310 | 214.058 | 359.865 | 503.373 | |
| Other operating income | 25.000 | 10.000 | -15.000 | 0 | 10.000 | |
| TOTAL REVENUES | 1.004.180 | 1.200.785 | 196.533 | 695.800 | 504.913 | |
| | | | | | | |
| EXPENSES | | | | | | |
| Employee and contracted services | 465.000 | 478.059 | 13.059 | 157.870 | 320.189 | |
| Contracted testing and certification services | 361.850 | 546.431 | 184.581 | 223.683 | 322.748 | |
| Travel | 25.000 | 16.972 | -8.028 | 245 | 16.727 | |
| Office costs (rental and supplies) | 35.000 | 23.945 | -11.056 | 13.791 | 10.153 | |
| Administrative services (accounts, legal, bank, audit | 59.200 | 51.521 | -7.679 | 75.858 | -24.337 | |
| Special project expenses | 40.000 | 54.752 | 14.752 | 25.030 | 29.722 | |
| Re-location | | 0 | | 165.000 | -165.000 | |
| TOTAL OPERATING COSTS | 986.050 | 1.171.680 | 185.629 | 661.477 | 510.202 | |
| | | | | | | |
| OPERATING PROFIT/ (LOSS) | 18.130 | 29.105 | 10.904 | | | |
| Other extraordinary income / (expenses) | -15.000 | -8.600 | 6.400 | | | |
| NET PROFIT (LOSS) | 3.130 | 20.505 | 17.304 | 34.323 | -13.889 | |

Notes to Profit and Loss

Income

Membership fees

Total fees requested in 2021.

Business/Certification services

Total income from business & certification services in 2021.

Expenses

Special projects

ICAR had different projects in 2021.

Contracted testing and certification services

Expenses paid to the laboratories for the certification tests done.

Employees and contracted services

The costs in 2021 for salaries and social charges for personnel employed by ICAR as well as for engaging external consultant personnel and services to support ICAR in its operations. In 2021 ICAR had 4 employees; 2 located in Italy and 2 in the Netherlands.



Office costs

Cost to run the office in Utrecht including renting of the premises and meeting rooms.

Travel costs

Travel costs 2021 are costs made for travel to Leeuwarden to Utrecht in Q2, office visits from Italian staff members and CE and Board meeting in Utrecht.

Administration

Cost for legal and notary advice, accounting and IT support (including licenses), and bank expenses.

Other extraordinary expenses

The costs in 2021 were one-off costs.



Balance Sheet

| Balance per 31-12-2021 | CLOSING BALANCE 2021 | Balance per 31-12-2020 | CLOSING BALANCE 2020 |
|-------------------------|----------------------|-----------------------------------|----------------------|
| Assets | | Assets | |
| Accounts receivable | 115.115 | Accounts receivable | 69.401 |
| Bank | 431.354 | Bank | 365.466 |
| Fixed assets | 0 | Fixed assets Other receivables | 55.953 41.100 |
| TOTAL ASSETS | 546.469 | TOTAL ASSETS | 531.920 |
| Liabilities | | Liabilities | |
| Reserve | 329.373 | Reserve | 438.563 |
| Operating profit (loss) | 20.505 | Operating profit (loss) | -72.038 |
| Accounts payable | 58.225 | Accounts payable | 100.840 |
| Deferred income | 136.510 | Deferred income | 64.037 |
| Wages and/or VAT | 1.856 | Wages and/or VAT | 518 |
| TOTAL LIABILITIES | 546.469 | TOTAL LIABILITIES | 531.920 |

Notes to Balance Sheet

Assets

Fixed assets

Fixed assets on the balance sheet is now nil (laptop purchased in 2020), because the remaining amount (915 euros) has been included in the costs.

Accounts receivable

Outstanding membership fees and invoices still open.

Cash

Total cash in hand and in the bank account at Rabobank and BNL in Italy.

Liabilities

Capital Reserve

In 2021 we have a reserve of 329.373 Euro. The reserve consists of the Member Capital transferred from Italy to the Netherlands as a result of the liquidation of ICAR Italy. An amount of 295.000 Euro. And the profit of 2020 (Netherlands only).

Operating profit / (loss)

Total profit from 2021 is 20.505 Euro.

Accounts Payable

Total amount due for invoices issued in December to be paid in 2022, salaries for staff and consultants and social charges.

Deferred income

Contracted services invoiced but not finalised in 2021 for which we do not have the relevant cost.