

MINUTES SERVICE-ICAR BOARD

(Conference call)

DATE 24TH JULY 2018 TIME 19H00 TO 20H00

1. Call to order and approval of the agenda

In attendance: Niels H. Nielsen (Chairman), Laurent Journaux, and Bianca Lind. From the Secretariat: Martin Burke (CE), Elena Couto, and Cesare Mosconi.

Apologies : Jay Mattison, Daniel Lefebvre, Andie Dimitriadou, Brian Wickham, Charl Hunlun, and Silvia Orlandini.

In his absence, the President, Jay Mattison, asked the Vice-President Niels H. Nielsen to chair the meeting.

MOTION: It was duly moved, seconded and carried that the agenda is approved as presented.

2. Approval of the minutes of 27th March 2018

MOTION: It was duly moved, seconded and carried that the minutes of 27th March 2018 are approved as presented.

3. CE Report

Martin Burke informed that the meeting will focus the discussion on the financial situation at the end of the second quarter (QTR2) as the items related to the Group's activities will be discussed later by the full ICAR Board.

3.1. Financials – 2018 QTR2

As per request of the Board, Martin Burke started illustrating the income statement situation and the breakdown situation by service.

Compare to the budget all the items are on track but not the identification (ID) test service. The detailed breakdown shows that the actual gross margin for this activity at the midterm period is only 23% of the budgeted figure.

On the other hand, some other activities, i.e. test of recording devices and accreditation of DNA data interpretation centers are over compare to the budget.

For better understanding, Martin Burke shared with the Board the internal document 'follow-up budget' where all the items are detailed. The Board asked to share this document with the full



ICAR Board and to schedule meetings of the Service-ICAR Srl Board for August or September for an update of the situation.

Martin Burke confirmed that the costs are related to the income. He also informed that Andie and he started to send out emails to ID top companies asking about re-certification due in 2018.

Action: Cesare to publish on the restricted site of ICAR Board the follow-up budget document for discussion later same day.

Action: CE will convene a zoom call with SERVICE-ICAR Srl Board in August to get further update on track ID (after July figures are in).

3.2. Services related Groups - Update

As agreed, these items will be discussed later at the full ICAR Board.

3.3. Other Groups Updates

4. As agreed, these items will be discussed later at the full ICAR Board.

4.1. Meeting schedule 2018

The next meetings are confirmed as scheduled in the CE report, but the Secretariat will circulate a doodle for follow-up meetings in August or September.

Action: The Secretariat will circulate dates for meetings in August or September and arrange the Zoom conferences.

4.2. Any other business

No other business.

4.3. Adjourn

The meeting was closed at 19h30.