

SERVICE-ICAR Srl Follow-up budgets 2018

All figures in Euro

	Actuals March 2018	Q1 Budget March 2018	Diff. Vs. budget Q1	Actuals June 2018	Q2 Budget June 2018	Diff. Vs. budget Q2	Actuals Sep. 2018	Q3 Budget Sep. 2018	Diff. Vs. budget Q3	Actuals Dec. 2018 (Year end)	Q4 Budget 2018 (Year end)
REVENUES											
Labels	13.640	10.000	3.640	24.194	20.000	4.194	27.194	30.000	-2.806		40.000
CoQ	1.875	7.065	-5.190	13.810	14.130	-320	26.112	21.195	4.917		28.260
Identification	6.700	10.000	-3.300	127.559	220.000	-92.441	222.582	330.000	-107.418		440.000
Recording Devices	2.000	0	2.000	66.150	30.000	36.150	66.150	45.000	21.150		60.000
Data Interpretation Centres-GenoEx PSE	2.100	1.125	975	3.800	2.250	1.550	13.500	3.375	10.125		4.500
Milk PT	0	0	0	25.465	23.500	1.965	25.465	23.500	1.965		47.000
InterBeef	0	0	0	0	0	0	106.435	115.000	-8.565		115.000
Milk Analysers	0	0	0	0	12.000	0	0	18.000	0		24.000
Other services	0	0	0	0	0	0	0	0	0		0
<i>Sales income</i>	26.315	28.190	-1.875	260.978	321.880	-48.902	487.438	586.070	-98.632	0	758.760
Technical-management support to ICAR	23.700	23.750	-50	47.445	47.500	-55	71.190	71.250	-60		95.000
Special projects	0	0	0	0	0	0	0	0	0		0
TOTAL REVENUES	50.015	51.940	-1.925	308.423	369.380	-48.957	558.628	657.320	-98.692	0	853.760
EXPENSES											
Employee related expenses	75.587	78.750	-3.163	154.803	157.500	-2.697	226.077	236.250	-10.173		315.000
Travel	2.816	2.500	316	6.537	5.000	1.537	8.826	7.500	1.326		10.000
Office (rental and suppliers)	9.048	9.000	48	17.066	18.000	-934	22.725	27.000	-4.275		36.000
Administrative services (legal, account, audit, insurance, IT, bank...)	4.833	14.800	-9.967	18.975	29.600	-10.625	40.861	44.400	-3.539		59.200
Labels	3.236	2.400	836	6.308	4.800	1.508	7.464	7.200	264		9.600
CoQ	1.340	2.038	-697	5.300	4.075	1.225	8.602	6.113	2.490		8.150
Identification	11.327	15.000	-3.673	78.155	114.000	-35.845	121.598	171.000	-49.402		228.000
Recording Devices	0	0	0	50.600	24.000	26.600	50.600	36.000	14.600		48.000
Data Interpretation Centres-GenoEx PSE	0	0	0	0	0	0	0	0	0		0
Milk PT	0	0	0	16.420	14.000	2.420	16.420	14.000	2.420		28.000
InterBeef	0	0	0	0	0	0	100.000	100.000	0		100.000
Milk Analysers	0	0	0	0	2.250	-2.250	0	3.375	-3.375		4.500
Other services	0	0	0	0	0	0	0	0	0		0
<i>Contract services</i>	15.904	19.438	-3.534	156.783	163.125	-6.342	304.684	337.688	-33.004	0	426.250
Depreciation	0	425	-425	0	850	-850	0	1.275	-1.275		1.700
Special project expenses	0	0	0	0	4.000	-4.000	0	6.000	-6.000		8.000
TOTAL OPERATING COSTS	108.187	124.913	-16.725	354.163	378.075	-23.912	603.173	660.113	-56.940	0	856.150
Operating profit / (loss)											
Other extraordinary income / (expense)	0	0	0	0	0	0	0	0	0		0
Investment income / (expense)	0	0	0	0	0	0	0	0	0		0
Taxes	-310	-500	190	-873	-1.000	127	-1.087	-1.500	413		-2.000
NET INCOME (LOSS)	-58.482	-73.473	14.990	-46.613	-9.695	-36.918	-45.631	-4.293	-41.339	0	-4.390