

Appendix 4a ID Income Detail 31/10/15

ID tests 2015 up to 31/10/2015

Manufacturer	RFID					Visual tags			Total tests	Cost lab	Income	Fee to S.I.
	Full	Limited	List update	Performance	Re-certificate	Preliminary	Laboratory	Environmental				
Datamars	1		1	1	3	4	6	3	19	45,160	79,650	34,490
Leader Products	1			1					2	4,280	6,280	2,000
Jecta Ltd.	3								3	6,970	12,972	6,002
Karetag						2	2		4	24,100	31,330	7,230
Ztown Dev.						2	2		4	21,100	27,430	6,330
Kupsan	1					5	2		8	25,930	34,425	8,495
Caisley	1								1	2,490	4,490	2,000
Fearad Tec.	1								1	2,780	4,780	2,000
Allflex		1		1					2	2,624	4,624	2,000
Ayvetsan						1	1		2	8,450	10,985	2,535
Omnia Tags	2								2	4,980	8,980	4,000
Agroturk	1								1	2,780	4,780	2,000
Beijing Raybaca	1								1	2,490	4,490	2,000
Soartech		1							1	1,620	3,620	2,000
Kumrular	2								2	5,560	9,560	4,000
Trovan Ltd.	1								1	2,780	4,780	2,000
Smartrac	1	1							2	4,400	8,400	4,000
Bartmed	1								1	2,490	4,490	2,000
Realtrace			2						2	2,160	6,160	4,000
Schippers					1				1	1,620	3,120	1,500
Countryside/PTS	1			1					2	4,280	6,280	2,000
Destron Fearing		2		2					4	5,248	9,248	4,000
TOTAL	18	5	3	6	4	14	13	3	66	184,292	290,874	106,582
Total RFID					36	Total Vis			30			

Past? - higher volume, lower costs

Future? - lower volume, higher cost 30% margin, better member relevance